# **Commercial Excess**

Nautilus Commercial Excess is a premier market for small to mediumsized operations. We offer consistent and competitive excess solutions on more than 1,000 types of businesses. We have two innovative products to best handle your excess insurance needs.



# Lead Excess Liability

- 500+ agent authority classes
- \$5M capacity on most classes
- \$10M capacity on select classes
- Coverage available over GL, Auto and / or HNOA, Employer's Liability, Liquor Liability, EBL, and Condo D&O
- No territory restrictions (subject to proper licensing)

# Layered Excess Liability

- Consistent appetite with Lead Excess product
- \$10M capacity on most classes
- Preferred tower of \$10 million or less
  - Up to \$15 million can be considered
- Dedicated underwriting team
- Participation in towers with a max of 2 carriers

# Target Segments

- Commercial Contractors
- Residential Contractors
- Dwellings
- Apartments
- Building / Premises LRO
- Vacant / Occupied Land
- Restaurants
- Vacant Buildings
- Warehouses
- Condo/HOA
- Retail
- Service

### Target Exposures

- Revenue
  - Contractors \$5M
  - All Other \$15M
- Apartments 500 units
- Condo / Common Area 100 units
- Dwellings 50 units
- New Residential Construction
  - Up to 10 in FL or SC
  - Up to 25 all other states
  - No CO or NY
- Auto Liability up to 15 vehicles (max size heavy)
- Restaurants up to 50% liquor (30% agent authority)

We work with you to build protection for your client to mitigate loss when primary limits are exhausted. Give your insured peace of mind with the extra layer of coverage excess provides.

#### A.M. Best A+XV Rated Carrier

Nautilus Insurance Group products and services are provided through various Surplus Lines insurance company subsidiaries of W. R. Berkley Corporation and offered through licensed Surplus Lines brokers. Not all products and services may be available in all jurisdictions, and the coverage provided by any insurer is subject to the actual terms and conditions of the policies issued. Surplus Lines insurance carriers do not generally participate in state guaranty funds and insureds are therefore not protected by such funds. ©2022 Nautilus Insurance Group.

